Marcus East

DIGITAL, PRODUCT & TECHNOLOGY EXECUTIVE



LinkedIn Website Address

<u>linkedin.com/in/marcuseast</u> <u>www.marcuseast.com</u> San Francisco, CA

SUMMARY

A transformative technology executive, investor, and advisor with a proven track record of driving large-scale digital innovation and delivering significant business value through multibillion dollar P&L ownership.

Possesses a unique perspective gained from leadership roles at both pioneering technology companies (Apple, Autodesk, Google, IBM) and iconic brands undergoing digital disruption (Comic Relief, National Geographic, T-Mobile).

Expertise spans ecommerce, digital P&L ownership, digital strategy, customer-facing technology, Al-driven innovation, and navigating complex business challenges. Actively contributes to the technology ecosystem as an investor and board member for several high-growth AI startups.

EXPERIENCE

EVP, Chief Digital Officer | T-Mobile

Spearheaded the company's digital strategy and oversaw all customer-facing technology, including the billing platform. Led major change programs at scale, significantly grew digital revenues demonstrating an ability to execute complex digital transformations that drive successful commercial outcomes.

EVP, Chief Product Officer & Chief Digital Officer | National Geographic Drove a highly successful digital transformation, evolving the organization into the world's leading social media brand by innovating with both product and technology in close partnership with the Chief Digital Officer.

Office of the CTO | Google

Collaborated on solving Google's and its clients' most challenging problems, leveraging deep technical expertise to advise executives on strategic solutions with a particular focus on transformative AI.

Technology Leadership Roles: Held key positions at Apple, Autodesk, and IBM, building world-class technology and contributing to cutting-edge innovation.

DIRECTORSHIP & ADVISORY

- Serves as a director and advisor to several Al-driven, high-growth startups, primarily in the healthcare and media sectors.
- Provides guidance to executives on digital transformation, IT modernization, and leveraging innovative technologies.

PROFESSIONAL AFFILIATIONS

- Fellow, BCS (British Computer Society) Chartered Institute for Information Technology (FBCS)
- Member, Chartered Management Institute (MCMI)

EDUCATION

Doctorate (In Progress):

Pepperdine University (Research Focus: Inequity in Venture Capital)

Master's in Management:

University of Cambridge, Cambridge, UK

Bachelor's in Management & IT Degree: London Guildhall University, London, UK

Latymer Grammar School, London, UK

SKILLS & COMPETENCIES

- eCommerce Strategy, Operations and P&L
- Digital Strategy & Transformation
- AI & Emerging Technologies
- Customer Experience & Digital Platforms
- Technology Leadership & Execution
- Venture Capital & Investment
- Strategic Problem Solving
- · Change Management
- Global Perspective

PERSONAL

- A global citizen with a strong affinity for and network in both London and Silicon Valley.
- Dual American and British citizenship. Married for nearly a decade.
- Passionate about utilizing technology to drive positive social change.